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The Getting More Model

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STUART DIAMOND is one of the world's leading experts on negotiation. He has advised executives and managers from more than 200 of the Fortune 500 companies, and taught 30,000 people in 45 countries, from country leaders and professionals to homemakers and school children.

Getting More: How You Can Negotiate to Succeed in Work and Life - free

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Getting More by Stuart Diamond - amazon.com

Getting More is based on Professor Diamond's award-winning negotiations course at The Wharton Business School, where it has been the most sought-after course by students for 13 years. It contains a powerful toolkit that can be used in any situation: with kids and jobs, travel and shopping, business, politics, relationships, cultures, partners and competitors.

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Getting More: How You Can Negotiate to Succeed in Work and Life by Stuart Diamond "Getting More" is a fabulous practical guide on how to become a better negotiator. This book succeeds in providing readers with the tools necessary to get more out of work and life, and it works! Professor Diamond a teacher at the renowned business school of The Wharton School, produces and pardon the pun, a real gem!

Getting More: How to Negotiate to Achieve Your Goals in the Real World

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Getting More: How to Negotiate to Achieve Your Goals in the Real World

About Getting More. This new model of human interaction has been chosen by Google to train the entire company worldwide (30,000 employees), is the #1 book for your career chosen by The Wall Street Journal's website, and is labeled "phenomenal" by Lawyers Weekly and "brilliant" by Liza Oz of the Oprah network.

Getting More by Stuart Diamond - Penguin Random House

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